FELLOWES® Call Script for Laminators

Do you create documents that are constantly being used?

Fellowes offers laminating solutions to meet a wide variety of needs.

Step 1:

- How often will the machine be used?
 - Occasionally- Home or Office use a few times a month
 - Moderately- Office or Classroom use a few times a week
 - · Heavy Use- Daily Office or School use

Step 2:

- Determine the maximum size document being laminated to select correct entry width
 - 9.5" entry for documents up to 9" wide
 - 12.5" entry for documents up to 12" wide

Step 3:

- How often will the document be handled?
 - Occasionally- 3 mil thick pouch is appropriate
 - · Moderately- 5 mil thick pouch will add more durability to the document
 - Heavy Use- 7-10 mil pouches will provide the most rigidity



<u>InstaHea</u>t- allows users to begin laminating quickly, the machine will heat up in 60 seconds. Most machines take 5 minutes until they are ready.

<u>AutoSense</u>- users can have the flexibility of laminating different thicknesses without having to manually change settings. AutoSense machines do all of the thinking/adjusting for the user, improving its ease of use and flexibility while still providing perfect lamination.

